

Site Background

Local Authority	Bridgend County Borough Council	
Total Penetration	8,900	<i>Total for the venues</i>

Court Information

Courts at the venues

Number of non floodlit courts	9	<i>Total at the end of the project</i>
Number of floodlit courts	0	<i>Total at the end of the project</i>
Total available court hours	31,536	

Gates required

Number of gates required	4
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Court upgrade works

Number of courts to be renovated	0	
New LED floodlights	0	<i>Number of courts needing New LED floodlight installation (£15,000/court)</i>
Conversion to LED floodlights	0	<i>Number of courts needing conversion to LED floodlights (£10,000/court)</i>
Expected cost of project	£0	<i>Calculated based on inputs above - note this is an estimate</i>
Capital funding available	£0	<i>For example from Sport England, local charities, own reserves</i>
Loan required from LTA*	£0	

*There are specific conditions required in order to apply for LTA loan funding. Please speak to your PDP or visit our website for the type of investments we support (see link below)

<https://www.lta.org.uk/workforce-venues/tennis-venue-support/tennis-and-padel-facility-funding-and-advice/quick-access-loan-scheme/>

Income assumptions

Average court cost per hour (non FL)	£4.50	<i>Pay and play for non floodlit courts</i>
Average court cost per hour (FL)	£0.00	<i>Pay and play for floodlit courts</i>
Average season ticket cost	£39.00	<i>Annual price for a household</i>
Average court hours committed to being free	5%	<i>% of court hours you expect to be free for use</i>
Expected % of court hours sold for pay and play	8%	<i>Based on total court hours across the year</i>
Expected % of households that buy a season ticket	26%	<i>Note that the number of households can be calculated by taking the penetration and dividing by 2.4</i>

Plausible annual profit

£1,337 profit

Income

- Pay and play	£10,486
- Season tickets	£4,757
- Coaching / Agreement Fee	£0

Total income £15,243

Costs

* Clubspark and Payment Fees	£962
- Gate access maintenance	£1,520
- Code lock generator (<i>lite systems only</i>)	£624
- Court sinking fund	£10,800
- Registration fees	£0
- Staffing costs	£0
- Marketing costs	£0

Total costs £13,906

Net annual profit £1,337

Net annual profit per court £149

Plausible cashflow

£3,626 by year 5

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	Year 20
Starting cash position	£0	(£2,947)	(£1,610)	(£273)	£1,064	£26,116	£168,054
Projected profit / (loss)	(£2,947)	£1,337	£1,337	£1,337	£2,562	£8,684	£13,582
LTA loan repayments	£0	£0	£0	£0	£0	£0	£0
Net annual cashflow	(£2,947)	£1,337	£1,337	£1,337	£2,562	£8,684	£13,582
Closing cash position	(£2,947)	(£1,610)	(£273)	£1,064	£3,626	£34,800	£181,635